



SENSIBLE SOLAR AZ™
SUN CITY SOLAR AZ™



Sensible Solar Az
Business ID: 1000036348
BBB Rating: A+

Our Solar Program vs. APS Solar Partner Program

**How does our SOLAR program compare to APS Partner program?
In ten important ways we show how ours is superior and sensible**

#1. Rate Increases.

APS program does not protect against rate increases such as the 2024-13.62% and 2024-8% and any future increases. Our SOLAR program comes with a rate cap guarantee of 1.99%/year for 25 years. This protection is massive as APS average increase is 4%+ per year for the past 3+ years.

#2. Length of program.

APS program is 20 years, ours SOLAR is 25 years. The advantage is longer rate hike protection and the matching of our excellent 5- 25 year equipment warranty from the manufacturer of the entire solar system: Panels, batteries, inverter, wiring and all rack and mounting hardware.

#3. Monthly savings.

APS offers a \$30-50 bill credit off the monthly bill. With our SOLAR program savings are considerably greater. A real life example from Sun City shows this best: On this 1353 sq ft house the APS bill for one year was \$2093 or \$174/mo.. APS program, the savings would have been \$360 for a net cost of \$1733 or \$144/mo. Our SOLAR program, the savings (actual numbers) were \$648 for a net cost of \$1445 or \$120/mo, nearly \$300 more than APS!

#4. Fixed vs. Variable rate.

Our SOLAR payment is fixed over 25 years. APS is variable, **when the rate goes up your \$30/mo credit does not go up to match.**

#5. Net Billing.

APS offers no buyback of excess energy you generate. Under our SOLAR program APS must pay you 7.5 cents per kWh to be applied as energy credits. Any excess generated during the year remaining is refunded by check to you every January, typically \$100-200 per year.

#6. Power Production Guarantee.

APS offers none. Our SOLAR program guarantees your system will produce 90% of the original output for 25 years or we will pay the difference should it ever drop below.

#7. Local vs. Utility Sub-Contractors.

APS uses local installation companies to put up your system. The installers we use for our SOLAR are recognized who have decades of experience in solar spanning the state. Over 34,000+ installations in the Sun City/Peoria/Gilbert area alone.

#8. Customization of System.

When your system is created you meet with a consultant who has the capability in real time to customize the placement on your roof, ability to increase or decrease number of panels to tailor the system perfectly for you lifestyle. APS to the best of our info does not offer this service.

#9. One bill only.

We replace all your APS energy with SOLAR, you no longer get an APS bill only a statement reflecting energy buyback credits. Just the SOLAR bill which is typically 20-40% less than your current APS bills.

#10. APS Program Closed.

Most important is it is not clear when APS will be accepting new applications, plus there is a qualification process when and if.

Please note Solar Partner program is full at this time and no longer taking applications.



FROM APS WEBSITE

What is the APS Solar Partner program?

Please note, Solar Partner program is full at this time and no longer taking applications.

The award-winning APS Solar Partner program combines rooftop solar for customers with groundbreaking research.

Participants are located in targeted areas and meet the program eligibility requirements.

They receive a \$30-50 monthly bill credit for 20 years so we can study using advanced technology to measure the impact of solar on the grid and learn how to best integrate and manage rooftop solar energy production at various times of the day so we can continue to provide safe and reliable energy to our customers.

How will participating in the program affect my bill?

You will continue to be billed as you are today, but as one of our Solar Partners, you'll receive a \$30-50 credit on your bill each month for the life of the program.

If a particular monthly bill is less than \$30 before that month's credit is applied, the unused credit will roll forward and credit the next monthly bill.

Our Solar Lease program

With our lease, you have two bills, a much lower cost from your leasing company and one from APS to as they provide the electricity you use at night (with battery they provide this energy not APS).

To qualify you just need a 670 credit score. No money is required to start the program, we pay all costs of equipment, installation and its maintenance.

We always install 100%+ power to that dramatically reduces and in many cases eliminates APS nighttime energy cost, fees, taxes and surcharges. It is very easy to do to, to free you from their now yearly rate increases.

Average savings is 20-40% less than your current APS bill, which is much greater savings than \$30-50 per month.

The hidden part of the APS Partner program is it still allows all rate, fee and surcharge increases to raise your monthly bill.

Our lease is a fixed cost that will not change over 25 years. It is rate capped at 0-1.99%.

SERVICES AND SERVICE ENHANCEMENTS



Solar Service



Solar + Battery
Storage Service



Add-on Battery
Service



Protection Service



ROOF
REPLACEMENT



EV CHARGERS



STANDBY GENERATORS

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SCAN QR CODE
View our Solar Programs



Business ID: 1000036348

BBB Rating: A+



Free Appointment



Use this QR code or go to our website
Use the 'Get a FREE Quote' link.
Fill out the 1 minute form.
We will contact you and start
you on your solar journey.